



PORT OF
AUCKLAND

TĀMAKI HERENGA WAKA

Town Hall

Business Update

November 2025





PORT OF
AUCKLAND

TĀMAKI HERENGA WAKA

Got a Question? We'd love to hear it!

We've set up a Slido so you can keep the question front
of mind



Port of Auckland Town Hall

#82026860

This is



PORT OF
AUCKLAND

TĀMAKI HERENGA WAKA





1

CEO Update Roger Gray

FY25 was a defining year of growth for Port of Auckland – one marked by strong financial results, improved safety indicators, accelerated infrastructure investments and strengthened partnerships with our people, our customers and our communities.

The port is no longer in turn around, we're in growth mode and we want our customers to be in growth mode with us.

Key highlights

- Trading dividends delivered **\$1 million per week** to Aucklanders through Auckland Council — meaningful contributions to community services **+30%** from 2024
- **\$44 million** debt repaid in FY25, creating financial capacity for major capital projects while maintaining fiscal discipline
- **Implementation** of Approved Code of Practice (ACOP)
- **Improved safety management** is delivering improved outcomes



Fast track consent



Works have commenced



Niche bio-fouling



Return of winter cruising

Other highlights



Safety



Communication



Invoicing



HPHE



Engagement

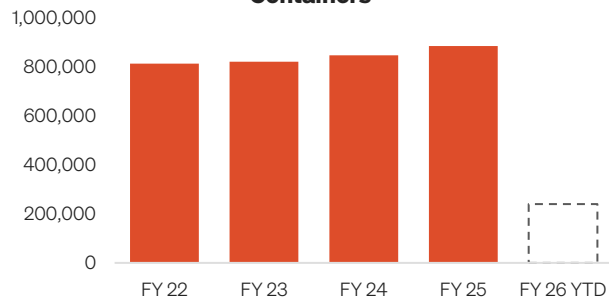


Facilities

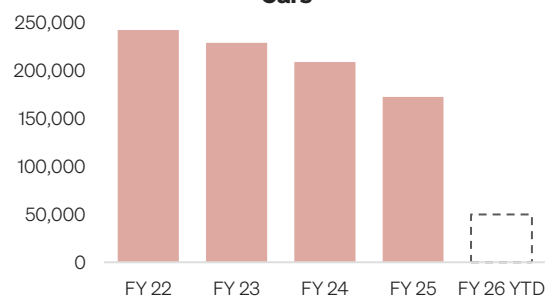
Port of Auckland volumes

Containers | Cars | Bulk | Cruise | FY26 Q1

Containers

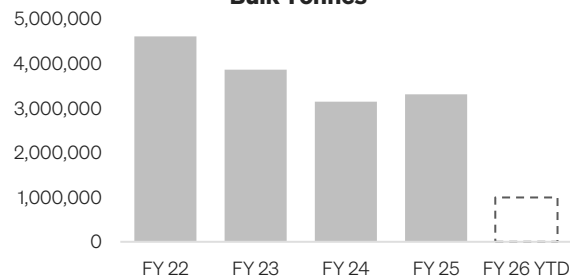


Cars

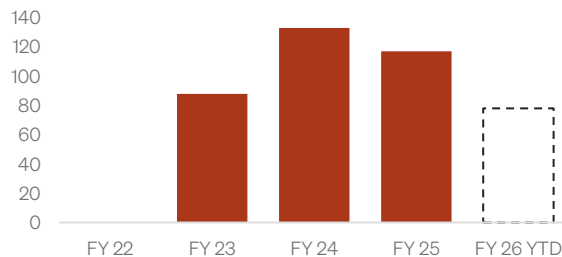


FY 26 YTD	FY 25	% share	FY 26	% share	YoY
Import Full	98,776	45%	103,745	44%	5.0%
Export Full	43,038	20%	51,556	22%	19.8%
Import Empty	9,095	4%	9,913	5%	9.0%
Export Empty	40,010	18%	38,666	17%	-3.4%
Transships	24,927	11%	32,587	12%	30.7%
Other	2,358	1%	3,004	1%	27.4%
Total YTD	218,204		239,471		9.7%

Bulk Tonnes



Cruise



YOY Change	CTR's	Vehicles	Bulk	Cruise
FY 23	0.9%	-5.4%	-16.2%	88
FY 24	3.2%	-8.8%	-18.7%	133
FY 25	4.6%	-17.4%	5.3%	117
LY v FY 26 YTD	9.7%	27.9%	4.8%	-33%

Pricing update

Our focus remains to provide long-term pricing direction & simplification

► Updates from May 2025 Town hall

- 01 July implemented consolidated VBS invoicing
- Continued work in progress for billing & rate simplification

► Public Tariff 1 January 2026:

- 19 charges held at 2025 rate level
- $CPI+1\% = 3.7\%$ for the majority of others
- VBS & Access Fees confirmed as per May 2025 Town Hall
- MC – Infrastructure & Port Security charges go-live
- One change to announce today

► May 2026 Town Hall:

- Re-confirm 1 July 2026 VBS & Access Fee pricing
- TBA - Access Fee Providers & Service Vehicles
- 1 January 2027 Public Tariff indication





2

Infrastructure

Alistair Kirk

Building for the next **40** years

Our infrastructure master plan creates enduring value for Auckland, combining operational excellence with enhanced public access and economic opportunity.

**Delivering growth, reliability &
future-ready infrastructure**

Masterplan key drivers



Cruise Ships

More large ships 300-350m



RoRo

Growth to ~350k vehicles
p.a. + high/heavy



Dredging

Consents in place and
work commenced



Pacific Island Trade

Fairly static



Bulk

Variable – flexibility
required



Terminal Ships

Increasing size and
deeper draft



Terminal Capacity

Gradually increasing



Engineering Workshop

Upgrade for 4-high
straddles



Footprint

Consolidate – sell
Captain Cook & Marsden
(3.16ha)

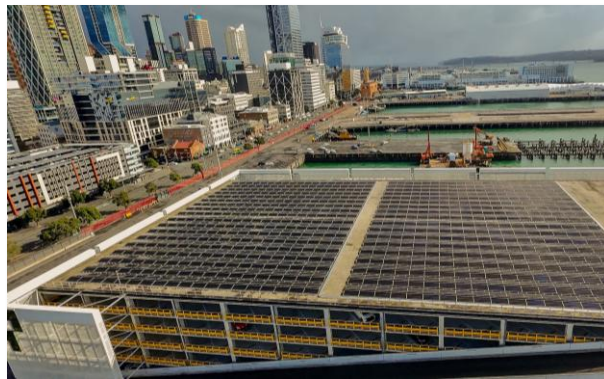


Intensify Yards

Go higher

Port resilience

- ▶ Location advantages – shelter, market proximity, transport infrastructure, approved development plans / consents
- ▶ Impacts of direct physical risks currently manageable
- ▶ Indirect physical risks (national/regional infrastructure vulnerability) significant but outside POAL's control
- ▶ Transition risks most volatile/uncertain including:
 - Government policy
 - Shareholder requirements
 - Stakeholder expectations
- ▶ Time on our side – no immediate / pressing priorities so improvements can be phased in over time
- ▶ Reserved network power supply sufficient for decarbonisation
- ▶ Opportunities to increase onsite resilience in conjunction with future developments



Safety and security

Increased requirement for border protection protocols

- ▶ TSOC – Trans-National Serious Organised Crime
- ▶ Gate houses at Fergusson
- ▶ Upgraded gates at Fergusson
- ▶ Greater collaboration with regulatory bodies
- ▶ Cruise terminal – first port of arrival
- ▶ Enhanced security measures
- ▶ Improving facilities for customs
- ▶ eGate



Police and Customs found 515kg of methamphetamine inside these steel beams imported from the United States in September 2024. Photo / NZ Police



An X-ray image shows where the drugs were stashed inside one of the vans. Photo: Supplied/Customs



Infrastructure update



Fergusson North Extension
Completion – end 2027

Bledisloe North
construction commenced

Cruise Terminal – October 2026

Infrastructure update

Phased
commencement
of projects
across short &
long term

We will gain
1.2h with the
Bledisloe
North
development

BN high spec 100t axle
Reduced limitations for high & heavy

Fergusson North Extension
Completion – end 2027

Small
section
returned
quite
quickly

Medium
term sell
back to
Council

Future Car
handling
facility



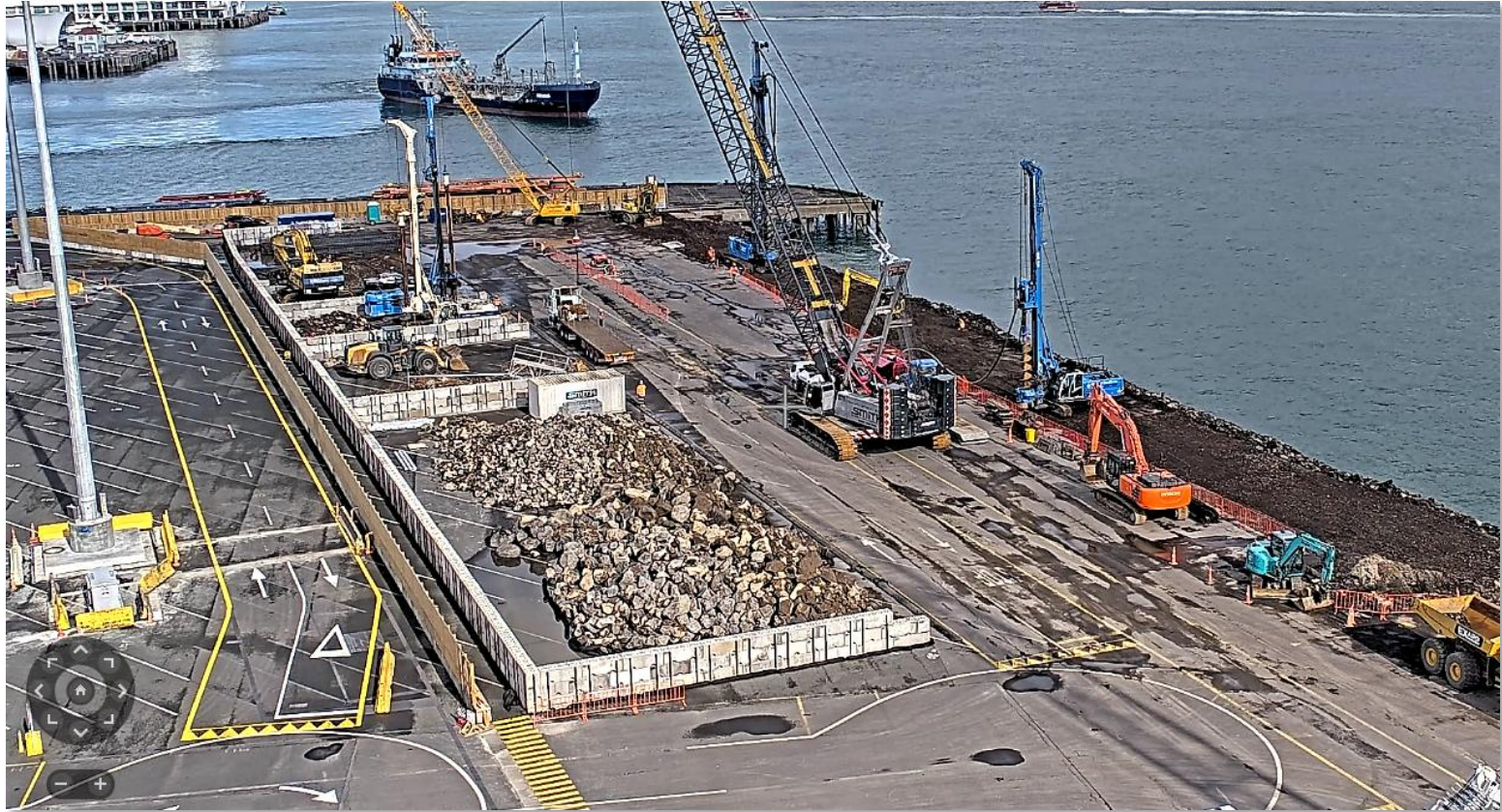
Bledisloe North

Commenced construction in September 2025



Bledisloe North

Commenced construction in September 2025



Cruise Terminal



Collaboratively designed with the cruise industry, Iwi, with a focus on passenger flow while not impacting multi-cargo operations





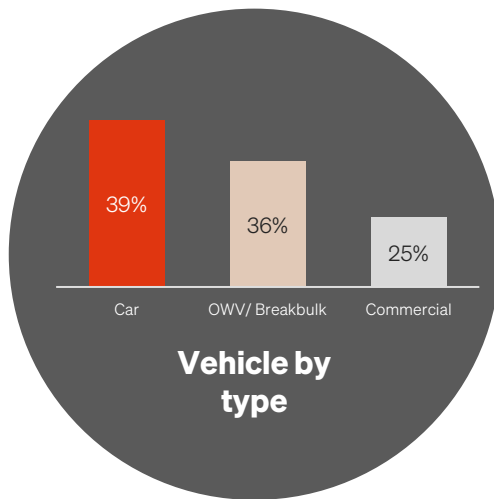
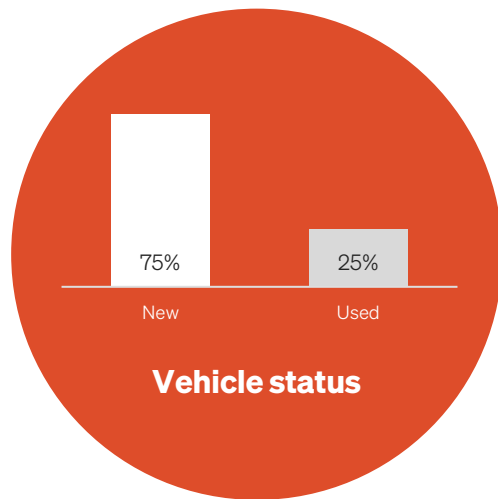
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Multi-Cargo

Chris Mills

Multi-Cargo vehicles

01 July – 30 September 2025



1

Good increase in new vehicle volumes. Used vehicles are tracking down with a 70%/30% New/Used split last year

2

Dwell time for July to Sept 2025 is down to 2.49 days (from 2.56)

3

Bunching of RoRo/PCC vessels is being managed well through good engagement across all parties – Lines, Stevedore, Transporters & MC Ops

4

Target is 2.0 days so still some work to do

Total vehicles

63,400 units

Average dwell time

2.49 days

Average load density

2.8 units per truck

Truck service stats Multi-Cargo

01 July – 30 September 25 | PCC & RoRo | Bulk

Hour Day ▲	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	Total by Day
Mon	2	2	1	1	2	7	17	25	20	22	23	25	24	24	26	21	13	12	10	3	4	2	3	3	275
Tue	3	2	2	3	2	7	21	26	16	16	24	23	21	25	25	19	12	11	8	3	3	3	3	3	266
Wed	3	2	2	1	3	9	21	28	20	18	27	29	25	31	29	21	17	13	14	3	3	3	3	3	318
Thu	3	3	2	2	5	9	26	26	20	18	28	25	27	24	23	17	15	14	12	3	4	2	4	2	300
Fri	3	2	2	2	4	9	20	25	24	26	25	26	27	27	24	17	12	12	11	3	2	2	2	2	295
Sat	4	2	3	1	5	10	22	27	23	21	18	19	17	12	12	6	3	3	1	1	1			1	179
Sun							1				1	1	2	2	2	3	2	2	2	2	3	2	2		18
Total by Hour	3	2	2	2	4	8	21	26	20	20	24	24	22	22	21	16	12	11	10	3	3	2	3	2	244

Vehicle Transporters

- ▶ Vehicle transporters continue to do a great job clearing vehicles and keeping dwell time down.
- ▶ We have noticed more trucks before 0700hrs and after 1600hrs vs Q1/2 of CY2025

Hour Day ▲	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	Total by Day
Mon							9	14	15	11	15	20	16	17	20	17	11	14	13	2					164
Tue							14	19	11	10	19	16	16	17	18	14	10	12	10	1					182
Wed							11	20	13	10	18	19	16	18	18	14	11	12	12	3					180
Thu					9	13	15	18	12	12	20	17	19	16	20	14	12	14	12	3					197
Fri					10	15	11	20	16	18	19	18	20	20	20	12	10	13	13	1					174
Sat					9	15	14	21	14	16	18	19	19	16	19	9	4	5	1						140
Sun																									
Total by Hour					9	14	12	19	14	13	18	18	18	17	19	14	11	13	12	2					174

Bulk Transporters

- ▶ Bulk transporters are showing steady progress to deliver their commodities through the port.

Truck service stats Multi-Cargo

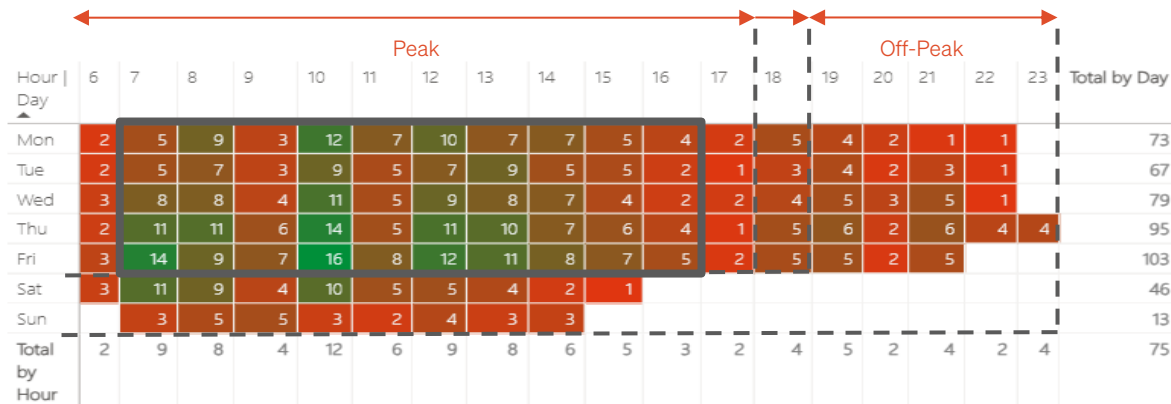
01 July – 30 September 25 | Containers



Average MC
import dwell
times at 1.8 days



Average MC
export dwell
times at 5.2 days



- ▶ From 1 Jan 2026: Peak hour extended from 1759 to 1859hrs - aligned with container terminal hours.
- ▶ Export containers – receive 5 free days from vessel load date at Multi-Cargo only. Please utilise all 5 free days to drop your containers into Multi-Cargo (including Saturday & Sunday).
- ▶ High percentage of visits happen early in the day and then drop off. There is off-peak availability (between 1900 and 2300 hours) that can be utilised,
- ▶ For Sat & Sun - VBS bookings – engage with your Shipping Line to request Stevedore to open slots..

Building resilience - Marine

Pilot boat

Our old pilot boat Akarana – will be replaced by a new boat in mid 2026.

- ▶ Monohull design – can operate in seas up to 4 meters
- ▶ Twin jet propulsion with hydraulic man overboard recovery platform



Tug – future options

Looking at all options with a decision to be made 2026

- ▶ HPHE process involving marine team members
- ▶ Big ship capability



In-port hull cleaning – niche areas

Working prototype ready to go:

- ▶ In partnership with NZ dive squad and Herons
- ▶ Several trials over 6 months – very successful
- ▶ First of its type – Kiwi innovation

Regulatory Support

- ▶ MPI and Biosecurity NZ – supportive & approved
- ▶ This process in operation for the cruise season
- ▶ Available for other ships – under MPI direction



Programmes of work - update



CUSTOMER CENTRICITY

- ▶ Increased focus on communication with all 3rd parties
- ▶ Customer experience journey mapping in-progress enabling deeper understanding of and improvement opportunities



DIGITAL

- ▶ Data insights: to enable identification of opportunities for customers to optimise their operations
- ▶ New Multi-Cargo TOS
- ▶ New Harbour Planning System
- ▶ Cargo Wise – E-Gate at MC



MULTI-CARGO OPERATIONS

- ▶ New MC ops, marine & stevedore staff facilities/office
- ▶ Berth maintenance & channel dredging
- ▶ Dredging of Jellicoe east followed by west berths - start 15 Nov
- ▶ New truck grid kiosks location, providing a safe & closer facility for transporters to book in/out containers



BILLING & INVOICING

- ▶ Completed several improvements, enabling us to simplify our invoicing
- ▶ Consolidation of VBS & Access Fee, alignment of invoice lines, supplementary documents, invoice details via excel output, invoice lines reflect public tariff, and more

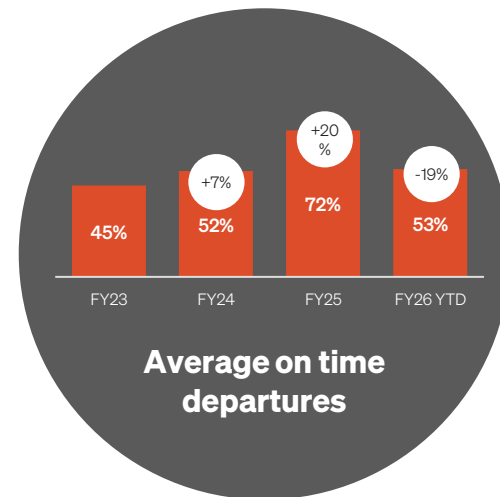
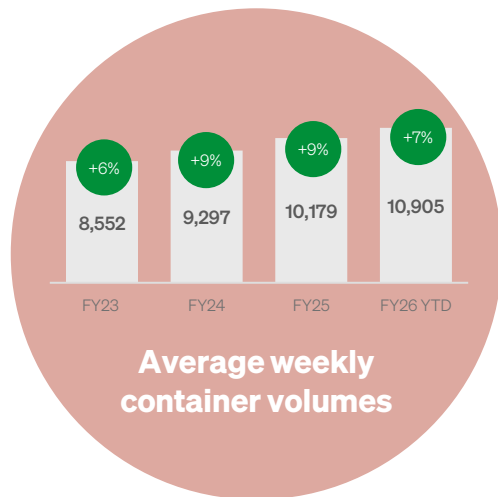
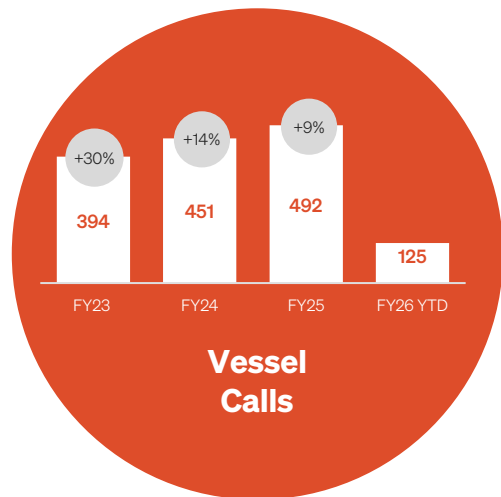


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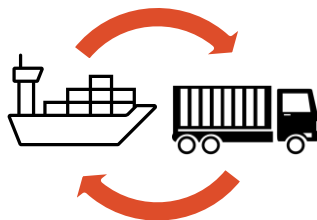
Container Terminal Tessa Auelua

Performance summary

YoY Comparison



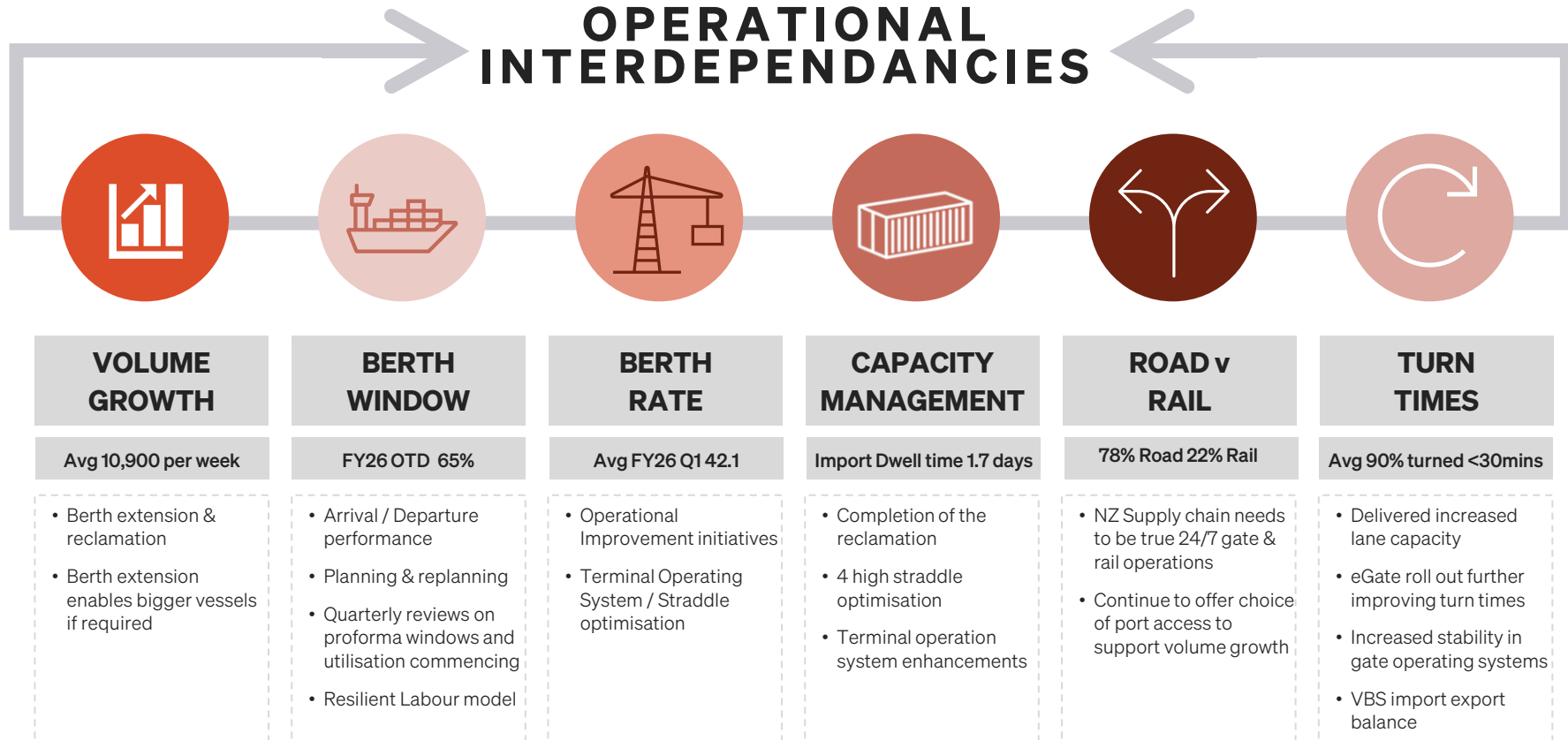
Average import dwell times at **1.7** days FYQ1 v 1.9 LYQ1



Average export dwell times at **4.7** days FYQ1 v 5.1 LYQ1

Terminal performance

OPERATIONAL INTERDEPENDANCIES



Road transporters performance



Increase in trucks
turned under 30
mins from
60% - 90%

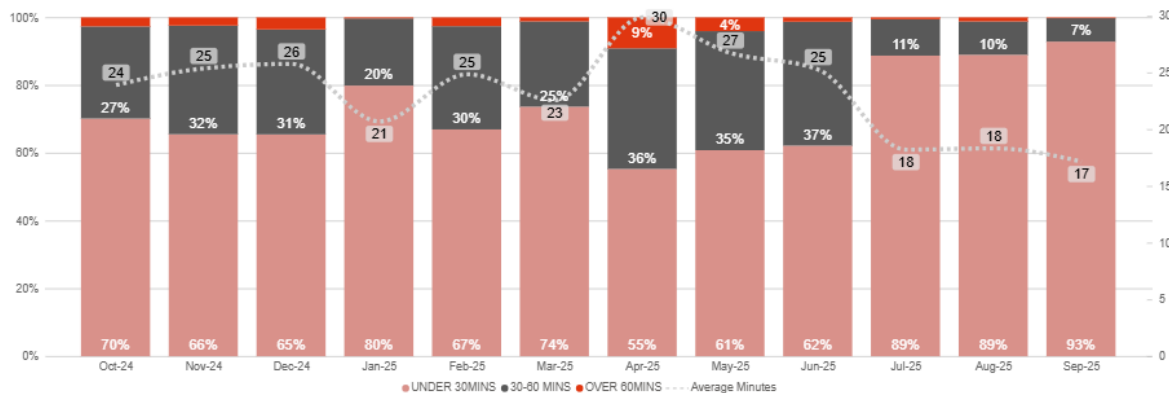
30%
increase



10 min **decrease**
in average turn
time from
27 - 17 mins

37%
improvement

Q4 FY25 v Q1 FY26



Average **54%** of VBS
bookings in off-peak

16% of Fergusson
bookings via eGate in Oct

38% of Empty yard
bookings via eGate in Oct

45% of carriers
onboarded to eGate

32% of carriers using
eGate

Overview of journey to date

Road Transporters

14

**Customer
Journey
workshops
completed**

82

**Improvement
opportunities
identified**

7

**Key
Improvement
areas**

40%

**already in flight
across the
business**

Quick wins outside of productivity improvements

Facilities

- QR codes for real time driver feedback – actionable insights
- Cleaning of kiosks, restrooms & installation of new restroom facilities
- Kiosk screen visibility, replacements currently being rolled out
- Collaboration in infrastructure design for Fergusson truck park layout
- Trial of canopy for truck lane hut for improved driver protection from the elements
- Improved signage around the terminal

Invoicing

- Single invoicing for access & VBS
- Improvements to the VBS summary reports to include VBS reference number for improved reconciliation

Communication

- Implemented new disrupt communication process providing clarity to drivers / dispatchers in the event of unplanned disruption

What's next for road transporters?

- ▶ **eGate:** Collaboration to drive eGate adoption and utilisation creating exchange efficiencies
- ▶ **Cargowise system enhancements:** Working with cargowise in key roadmap requirements including dual bookings, booking swap and multiple bookings
- ▶ **24/7:** how can we work together to optimise weekend container movements
- ▶ **Data insights:** to enable identification of opportunities for customers to optimise their operations
- ▶ **Facilities:** Further improvement in facilities for all drivers
- ▶ **Communications:** Continuous improvement in communication process and modes of contact
- ▶ **Capacity:** Continue to adjust booking capacity profile based on container volumes and schedules
- ▶ **Invoicing:** Reviewing the business rules around early for vessel charges to transporters and options for mitigation

Our Future Ambition for moving containerised cargo on our roadways

WHAT OUR EXPERIENCE WILL LOOK LIKE IN THE FUTURE

Port of Auckland is known for its efficient, safe freight handling and high service standards. Its streamlined processes respect the needs of road transport operators and cargo owners, ensuring timely delivery day after day.

HOW WE WILL GET THERE

To reach our future state, we will be focussed on making the small improvements that can have a big impact on the road transport operator experience. We will also look at how the digital experience can evolve to reduce effort and duplication for our customers and for the port.

02 Moving cargo between container ships and cargo owners

Best Transport Operators collect imports and deliver exports. Managing the complexity of transportation of cargo between the ports and their respective destinations, ensuring timely delivery and compliance with regulations.

Our experience framework provides us an insight into their world and engagement with us at the Port of Auckland. It tells their story and follows each stage of their journey with us, helping us understand what they experience, what their needs are and where we have the opportunity to do things differently.

Objectives

The new Auckland experience allows us to report on several key objectives:

Experience & engagement

The customer that plays a role in this experience. Any Auckland experience process in the corresponding column is designed to deliver the customer profile.

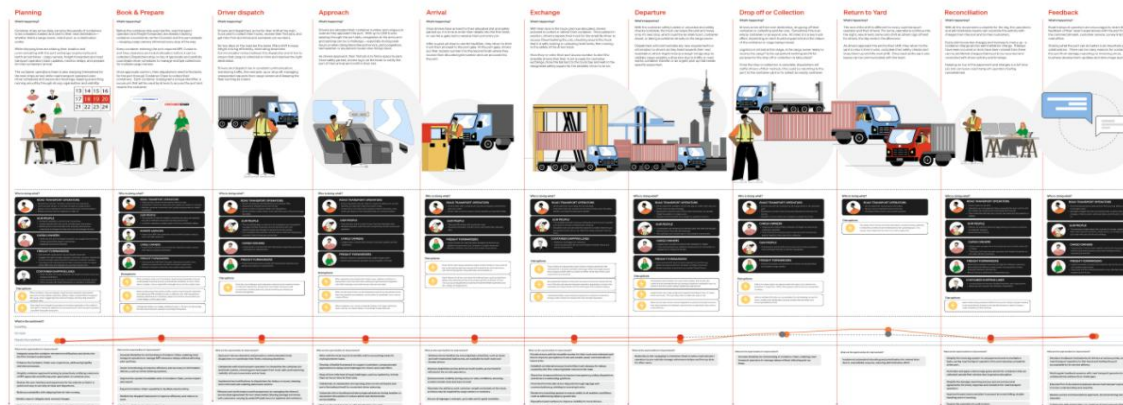


How we deliver this value consistently for our transport operators is supported by a set of critical success factors that guide us across our entire journey in achieving our goals.

Build on the basics

Lead by collaboration

Disrupt communication



Thank you for your partnership

We're ready to deliver for Auckland's future.

Together, we're building a port that serves our customers,
our community, and our environment for generations to
come.



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Q & A



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